



What's Inside:

June Training Schedule
(In-Person or Virtual)
[Pages 2-5]

One-on-One Consultation Partners
[Page 6]

Upcoming Opportunities
[Pages 7-8]

HIVE Graduations
[Pages 9-11]

Small Business Grants, Loans & Resources
[Pages 12-14]

Thrive @ The HIVE
[Page 15]



Empowering the Small, LGBTQ+ Businesses of Hampton Roads

June is a vibrant and celebratory time in Hampton Roads, marked by graduations, Father's Day, the onset of summer, and, notably, Pride Month. This month, the LGBTQ+ community comes together with a variety of events that highlight unity and inclusivity. Key celebrations include Hampton Roads PrideFest, Pride at the Beach, and the Virginia Beach Pride Parade, drawing both locals and visitors to participate in the festivities.

Supporting the LGBTQ+ community in the region, the Hampton Roads Business Outreach ([HRBOR](#)) plays a significant role. As Virginia's first LGBTQ+ Chamber of Commerce, HRBOR's mission is to "advocate for Hampton Roads' LGBTQ+ businesses and professionals, and to create an inclusive welcoming environment in which to live, work, and grow." This mission is reflected in their various initiatives and partnerships throughout the year.

One of HRBOR's notable collaborations is with [Outlife757](#) Magazine to publish [Outguide757](#), The Essential LGBTQ+ Resource for Coastal Virginia. This guide is a comprehensive resource featuring LGBTQ+ owned businesses, allied entrepreneurs, and various organizations that serve the community, fostering an environment of support and visibility.

HRBOR also addresses employment needs within the LGBTQ+ community. In March, they hosted Outwork757, Virginia's only LGBTQ+ career expo. This event is crucial for connecting LGBTQ+ job seekers with inclusive employers. Additionally, HRBOR held its third Diversity, Equity, and Inclusion Roundtable for members and expo recruiters, further emphasizing its commitment to fostering diverse and inclusive workplaces. 1

In-Person Training Schedule

The Basics: Reading and Understanding Contracts

Williams Mullen
June 4th
12:00 PM-1:00 PM

Maritime Industry Luncheon Networking

Virginia Asian Chamber of
Commerce
June 5th
11:30 AM-2:00 PM

Getting Ahead of the Curve - Cannabis Industry

Armintia LLC
June 6th
11:00 AM - 12:00 PM

Why Long-Term Care Matters

World Financial Group
June 11th
7:00 PM-8:00 PM

Getting Ahead of the Curve - Cannabis Industry

Armintia LLC
June 13th
11:00 AM - 12:00 PM

Legal-Ease: Organizing Your Business

JMA LAW, PLC
June 13th
11:00 AM-12:00 PM

Marketing Master Class: Do-It- Yourself Social Media Marketing

Open Door Media Solutions
June 14th
12:00 PM-2:00 PM

Looking for Reputable Suppliers for Your Business? (Lunch & Learn)

VB Public Libraries
June 17th
11:30 AM-12:30 PM

In-Person Training Schedule

Non-Traditional Funding Options for Business (Lunch & Learn)

Trust Financing Solutions
June 17th
12:00 PM – 1:00 PM

Advanced Strategies for Becoming a Digital Nomad: Masterclass Workshop

Artisan-Preneur Consulting
June 19th
10:00 AM–12:00 PM

Veterans Small Business Roundtable

Veteran Businesses ONLY
SBDC
June 20th
9:00 AM – 10:30 AM

Juneteenth Jam Sessions: Celebrating Black Music Month

Promise Land Capital
June 25th
12:00 PM – 4:00 PM

SWaM Information Session

SBSD
June 27th
10:00 AM–12:00 PM

Navigating SAM/NAICS Codes & PCS Codes

Virginia APEX
June 27th
12:30 PM–2:00 PM

A Deep Dive Into Retirement Planning

Live More
June 27th
6:00 PM – 7:00 PM

Master Marketing Class: Leveraging Artificial Intelligence

Open Door Media Solutions
June 28th
12:00 PM–2:00 PM

Virtual Training Schedule

How to Start and Manage Your Own Business

SBA
June 1st
10:30 AM-12:30 PM

8-Night Small Business Development Workshop

Operation HOPE
June 3rd
6:00 PM – 8:00 PM

8-Night Small Business Development Workshop

Operation HOPE
June 4th
5:00 PM – 7:00 PM

Digitize Your Government Contracting Business Development (BD) Process

SBA
June 5th
12:30 PM-2:00 PM

Creating a Quick Business Plan

SCORE
June 6th
12:00 PM

Developing Your Business Story

SCORE
June 6th
7:00 PM

Small Business Legal Workshop

VBOC
June 7th
10:00 AM-11:00 AM

Setting Up a New Business Entity

SCORE
June 7th
12:00 PM

Small Business Workshop

Operation HOPE
June 10th
6:00 PM – 8:00 PM

QuickBooks

SBA
June 10th
7:00 PM-8:30 PM

Proposal Compliance and Pricing

Virginia APEX
June 11th
11:30 AM-1:00 PM

Social Media and More: Digital Marketing Tools, Tips and Techniques

SBA
June 11th
12:00 PM-1:15 PM

Celebrating Women Entrepreneurs Roundtable

SCORE
June 11th
12:00 PM

Virtual Training Schedule

The One-Page Business Plan: Kickstart Your

Launch

SCORE
June 11th
1:00 PM

Intro to Selling to Virginia - Workshop #1

Virginia Department of General Services
June 12th
10:00 AM-11:30 AM

Get Inside the Government Reviewer's Mind

Virginia Apex
June 12th
10:30 AM-12:00 PM

Marketing Part 1: Developing Your Marketing

Plan

SCORE
June 12th
12:00 PM

Federal Contracting: Marketing to the Government

Virginia Apex
June 12th
1:00 PM-2:30 PM

Marketing Part 2: Promoting Your Business

SCORE
June 13th
12:00 PM

How to Start a Business that Lasts - 3 Important Business Lessons

SCORE
June 13th
1:00 PM

Generating Leads Using eVA - Workshop #2

Virginia Department of General Services
June 18th
10:00 AM-12:00 PM

LinkedIn Marketing Essentials

SCORE
June 18th
12:00 PM

Developing Financial Projections for Your New Small Business

SCORE
June 20th
12:00 PM

Managing Risk: Business Insurance Basics for Small Businesses

SCORE
June 25th
12:00 PM

Starting a Nonprofit Organization

SCORE
June 26th
12:00 PM

How to Use SBA Export Finance Solutions to Grow International Sales

SCORE
June 27th
12:00 PM

ONE-ON-ONE Business Consultations

(By Appointment Only)

Meet the Banker (Fulton Bank)

June 7th June 14th
1:00 PM – 3:00 PM 1:00 PM – 3:00 PM

Financial Advisor on Call (Reservoir Financial)

Wednesdays
11:00 AM – 2:00 PM

Small Business Counseling On Call (SCORE)

Tuesday – Thursdays
10:00 AM – 1:00 PM

Hampton Roads Workforce Council

Monday – Friday
8:00 AM – 5:00 PM

Access to Capital (Promise Land Capital)

Tuesdays & Thursdays
10:00AM-4:00PM

CPA On Call (Pixel Financial Group)

Every Other Wednesdays
11:00 AM – 2:00 PM

Transformational Leadership Coaching (Sharonda Mitchell Coaching)

Tuesdays
10:00 AM – 2:00 PM

Virginia APEX Accelerator

Wednesdays
9:00 AM – 4:00 PM

Marketing On Call (Artisan-Preneur Consulting)

Thursdays
11:00 AM – 1:00 PM

One-on-One Business Counseling (SBSD)

June 20th
9:00 AM – 5:00 PM

Business Lawyer on Call (Williams Mullen)

June 14th June 28th
1:00 PM – 5:00 PM 1:00 PM – 5:00 PM

UPCOMING Opportunity

Military to Energy Career Expo

Mark your calendar: June 26, 2024 – Inviting all:

Veterans ★ Transitioning Military ★ Military Spouses
Army ★ Navy ★ Air Force ★ Marines ★ US Coast Guard



Where: *The HIVE Business Center Virginia Beach
140 Independence Blvd, VA 23462*

When: *Wednesday, June 26, 2024
10 AM - 3 PM*

Register Here



Open positions include Renewable Energy, Wind, Solar, IT/Cybersecurity, Logistics and Supply Chain, Project Management ...and thousands of other roles in many career fields!

- ★ 3 Years to 20+ Years experience
- ★ Technical Backgrounds
- ★ Avionics Maintenance
- ★ Afloat or Ashore Rates
- ★ Enlisted and Officer
- ★ Degree and Non-degreed Positions
- ★ Electronics Maintenance
- ★ Surface Warfare Specialists
- ★ Professional Backgrounds
- ★ Logistics
- ★ All Nuclear Rates
- ★ Salaries from \$55k - \$130k

You've served your nation – now you can serve your community in your next career. Veterans and military spouses possess valuable skills that translate well to your next career in energy. We're committed to delivering safe, reliable, and increasingly clean energy to power our nation as the demand for energy grows.

Dominion Energy and Southern Company are looking for talent to help develop a national infrastructure for the rise in electric vehicle transportation, addressing cyber-security challenges, and supporting the business of energy. The Energy Industry will hire hundreds of thousands of individuals over the next five years in cutting-edge jobs that innovate and are future focused. Dominion Energy and Southern Company are leading the way.



**VENDING AND
CONTRACTING
OPPORTUNITIES**



VB Open Solicitations
(Construction of
Winston Salem
Avenue
Improvements)

VB SWaM Office
Vendor Information &
Opportunities

Virginia
Contracting
Opportunities

Federal Government
Contracting
Opportunities

UPCOMING Opportunity



VIRGINIA BEACH
GROWSMART
Planting the seeds for a successful life.

2024-25

**CAREER
STUDIES**

CERTIFICATE

Earn a CSC in Child Development through TCC in 3 semesters! Classes offered Tuesdays and Thursdays from 6:00-8:50pm at the HIVE. Fall Session runs from Aug 26 to Dec 13. Spring Session runs from Jan 13 - May 2.

**FALL
2024**
CHD 120
CHD 205

**SPRING
2025**
CHD 145
HLT 135

**PARTICIPANTS WILL BE ELIGIBLE
FOR MAY 2025 COMMENCEMENT**

Scholarships available! Visit www.vaccscholarship.com

FOR MORE INFO
vbgrowsmart@vbgov.com
www.vbgrowsmart.com

757-385-0144 8

**VENDING AND
CONTRACTING
OPPORTUNITIES**



VB Open Solicitations
(Construction of Winston
Salem Avenue
Improvements)

VB SWaM Office
Vendor Information &
Opportunities

Virginia
Contracting
Opportunities

Federal Government
Contracting
Opportunities

INFO SESSION

Join us on **Thursday, June 26th at 6:30 pm** for an informational session at the HIVE. (140 Independence Blvd, Suite 100.) Representatives from Tidewater Community College will be onsite to answer questions and assist with enrollment and scholarship applications. For assistance with TCC and scholarships contact kalvaredo@tcc.edu





Congratulations

to our Graduating HIVE Interns of the Entrepreneurship & Business Academy at Kempsville High School

Hunter Knight is a highly accomplished student enrolled in the Entrepreneurship and Business Academy (EBA) at Kempsville High School. He is specializing in Corporate Finance and has completed a diverse range of courses such as Accounting, Corporate Finance, and even Business Law. Despite his rigorous academic schedule, he has maintained an impressive 3.8 GPA. In addition to his academic pursuits, Hunter also holds the position of Team Captain for the varsity wrestling team and manages two part-time jobs. He has dedicated over 400 hours to an internship at the HIVE Virginia Beach Business Resource Center over the past 10 months.



Leveraging the skills acquired through his involvement with the EBA and his professional experience at the HIVE, Hunter plans to pursue Finance while attending Virginia Commonwealth University.



Bellamy McCollins is an accomplished graduating senior at the Kempsville High School Entrepreneurship and Business Academy. She is part of the Entrepreneurship and Innovation Strand and has demonstrated a strong passion for business and entrepreneurship. Bellamy has set her sights on attending James Madison University to pursue a major in International Business, showcasing her ambition and dedication to global commerce. At the age of 14, Bellamy, along with four other students, co-founded a business and achieved notable success. In 2022, she emerged victorious in her high school's shark tank-style pitch competition, where Governor Glenn Youngkin served as

a panelist. As a result of their exemplary performance, Bellamy and her team were granted \$10,500 in startup funding. Notably, Bellamy is a student intern at the HIVE, where she specializes in business analytics, economic research, data collection, and community outreach. Her exceptional skills and commitment have earned her recognition as a Virginia CTE Presidential Scholarship Nominee and a Hampton Roads Workforce Council Top Twenty Under Twenty Winner. Bellamy's impressive track record extends beyond academics and work, as she has dedicated over 350 service hours to volunteering and giving back to her local community. Her outstanding contributions have been acknowledged with the Gold Presidential Service Hour Award. Bellamy's achievements and commitment to both her education and community service demonstrate her exceptional leadership and dedication.

Congratulations to the Graduates of the Blueprint 4 Business Accelerator Program!

Michael Thompson (Connecting Skies)

leveraged his passion for drone technology into a business by addressing the skills gap in drone pilot training. He integrates his training and experience to enhance safety and applications for various industries. Michael initially focused on mastering business financials and later expanded his focus to include teaching and professional development. Committed to community engagement, he provides mentorship, shares resources, offers feedback, and collaborates on initiatives, establishing himself as a leader in the drone training industry.

Bri Smith, CPA (B.D. Smith Financial Services)

has bridged her CPA expertise with her desire to empower individuals through personalized financial planning. Briana was interested in marketing and pricing her services to attract funding and expand her client base. Her commitment to her community is evident in her mentoring, sharing of knowledge, and collaborating on projects. Briana has transformed from a financial advisor to an advocate for financial literacy.



Our Graduates!

Tiffany & Bruce Jenkins (Jenkins Brand Inc.) A trailblazer in the event planning industry, Jenkins Brand integrates innovative technologies like virtual and augmented reality into its services, providing event solutions that surpass traditional expectations. The Jenkins' focused on learning about AI tools to improve sales techniques, boost creative design, and enhance team motivation. Through community engagement and mentorship, they have transformed Jenkins Brand Inc. from a concept into a robust enterprise poised for significant growth, aiming to reach \$500,000 in revenue by their second year of business.

Oryana Quintero (Off This Island) Despite starting with uncertainties about specific learning interests, Oryana's focus soon shifted to mastering logistics, communication, and efficient planning methods to address the complex challenges of vacation planning. The business provides an invaluable service by handling every aspect of trip coordination. Over the course of the cohort, the transformation from initial learning and service structuring to executing flawlessly planned vacations has positioned Off This Island as a crucial ally for travelers, particularly those overwhelmed by the demands of modern travel logistics.

AGH Advisory Services and Virginia Beach SWaM Business Office have partnered to bring The Economic Uplift Capital Accelerator (UPLIFT)-Virginia Beach program that serves as an intensive 8-week program that works to promote growth for businesses. This program serves emerging communities through enhanced access to capital, business networks, and supply chains that help fuel more equitable economic growth and wealth building in the region. This accelerator will enhance momentum among coalitions of economic development groups, entrepreneurship support organizations, major corporations, anchor institutions and philanthropic organizations that are making new commitments to support and scale minority, women, and service-disabled veteran-owned businesses.

JOSE & STEPHANIA ARANA

HI@EXPANDOLOGY.COM

Expandology's mission is to help businesses effectively communicate their offerings, expand their sales, and enhance their revenue through digital marketing strategies, social media advertising, video production lead generation, website development and funnel marketing.

GENISE BINNS & CALLICIA ALVAREZ

SUPPORT_TEAM@CENTERFORSEEKINGPEACE.COM

The Center for Seeking Peace strives to be a premier center for emotional and mental health treatment, offering a holistic approach to nurturing the mind, body, and spirit. We are committed to providing a unique and diverse range of services designed to support the healing of individuals, families, and communities.

JON AND TRACY MCGLOTHIAN

TRACEY@TMOGLLC.COM

The Mt. Olivet Group specializing in contract sewing, custom imprint services, and vocational training. It supports government contractors by creating innovative sewing solutions for specialty products tailored to unique circumstances. Additionally, it offers embroidery services for corporations, social organizations, and youth-oriented groups.

LUQMAN HASKETT SR

INFO@DAPPERLUQ.COM

The Dapper Luq Collection is dedicated to epitomizing the essence of timeless elegance and individual style by empowering individuals to express their unique personalities through meticulously crafted custom clothing.

EBONY MALONE

WWW.FUSIONSOUKCAFE.COM

Fusion Soul Café & Catering aims to provide high quality catering services with an unmatched customer services experience set to unite people through amazing food, trigger happy memories all while easing the stress of planning events.

FRANKIE WILSON

INFO@THOROLLC.COM

THORO LLC, as an A Class General Contractor is to provide exceptional construction services through innovative solutions and superior craftsmanship, ensuring utmost customer satisfaction.

ADRIENNE PEARL

ADRIENNEPEARL@YAHOO.COM

Pearl's Design Properties is a real estate business empowering families to leverage homeownership for equity, generational wealth, and family legacies, regardless of income and socio-economic status. Additionally, we are a one-stop-shop providing standalone services of affordable housing, investor coaching, staging, home décor and renovation.

JASMINE ADAMS

THEGROWEMPIRE757@GMAIL.COM

At The Grow Empire, our mission is to provide you with top-quality equipment and plant supplies from top suppliers worldwide, whether at home, professionally, or as a commercial grower.

APOLLO PEARSON

ALLDAYSERVICES21@GMAIL.COM

All Day Services has a comprehensive range of locksmith services, covering everything from auto to residential and commercial needs. With over 15 years in experience, Apollo's expertise ensures high-quality service and solutions tailored to any situation in the Hampton Roads area.



SMALL BUSINESS GRANTS & LOANS

VIRGINIA MINORITY BUSINESS DEVELOPMENT AGENCY

FUNDED BY THE U.S. DEPT OF COMMERCE, MINORITY BUSINESS DEVELOPMENT AGENCY, THEY HELP MINORITY BUSINESS ENTERPRISES GAIN GREATER ACCESS TO CONTRACTS/MARKETS/CAPITAL IN THE FEDERAL/STATE/LOCAL/COMMERCIAL SPACE. THEY DELIVER STRATEGIC BUSINESS CONSULTING, TECHNICAL ASSISTANCE PROGRAMS & WORK TO UNDERSTAND YOUR CAPABILITIES TO DEVELOP NEAR & LONG-TERM STRATEGIC GROWTH.

THE AMBER GRANT

THIS GRANT IS FOR WOMEN ONLY, AND THERE IS AN AWARD EVERY MONTH. THIS GRANT WAS FOUNDED AFTER THE UNTIMELY DEATH OF A YOUNG WOMAN NAMED AMBER. SHE PASSED BEFORE SHE COULD REALIZE HER DREAMS OF STARTING A BUSINESS.

SBA MICROLOANS

THESE GOVERNMENT-BACKED LOANS OF UP TO \$50,000 CAN BE A GOOD CHOICE FOR NEW OR VERY SMALL BUSINESSES. THEY'RE TYPICALLY ISSUED BY NONPROFIT COMMUNITY FINANCIAL INSTITUTIONS, MANY OF WHICH OFFER ADDITIONAL TRAINING AND RESOURCES.

AMAZON BLACK BUSINESS ACCELERATOR

GROW YOUR BUSINESS WITH DEDICATED RESOURCES, FINANCIAL ASSISTANCE, BUSINESS EDUCATION & COACHING, MARKETING & ADVERTISING SUPPORT.

FAST BREAK FOR SMALL BUSINESS

150 SMALL BUSINESSES WILL RECEIVE \$10,000 GRANTS AND A LEGALZOOM PRODUCT OF THEIR CHOOSING, VALUED UP TO \$500.

3,000 EMERGING ENTREPRENEURS WHO HAVEN'T YET LAUNCHED THEIR INTENDED BUSINESS WILL RECEIVE A LEGALZOOM PRODUCT OF THEIR CHOOSING, VALUED AT UP TO \$500.

WALMART LOCAL COMMUNITY GRANTS

LOCAL COMMUNITY GRANTS ARE AWARDED THROUGH AN OPEN APPLICATION PROCESS AND PROVIDE FUNDING DIRECTLY FROM WALMART AND SAM'S CLUB FACILITIES TO LOCAL ORGANIZATIONS IN THE U.S. LOCAL COMMUNITY GRANTS RANGE FROM A MINIMUM OF \$250 TO A MAXIMUM OF \$5,000

37 ANGELS

37 ANGELS IS AN ORGANIZATION MADE UP OF FEMALE ANGEL INVESTORS THAT INVEST IN WOMEN-OWNED SMALL BUSINESSES. THE ORGANIZATION RECOGNIZES THE DISADVANTAGES THAT FEMALE ENTREPRENEURS FACE IN THE LOAN MARKET AND SEEKS TO CLOSE THAT GAP. TO HELP WOMEN KEEP THEIR COMPANIES AFLOAT, 37 ANGELS OFFERS GRANTS AS LARGE AS \$150,000.

VERIZON SMALL BUSINESS DIGITAL READY GRANT

PROGRAM:

VERIZON AND LISC HAVE PARTNERED TO PROVIDE \$10,000 SMALL BUSINESS GRANTS! AS PART OF THEIR COMMITMENT TO SUPPORTING ENTREPRENEURIAL SUCCESS, THEY AWARD OVER \$1 MILLION IN GRANTS EACH YEAR. THIS GRANT OPPORTUNITY IS OPEN TO SMALL BUSINESSES AIMING TO GROW AND THRIVE. TO BE ELIGIBLE, APPLICANTS MUST COMPLETE TWO GRANT-ELIGIBLE COURSES OR EVENTS BETWEEN JANUARY 1, 2024, AND JUNE 28, 2024. NON-PROFIT BUSINESS OWNERS ARE NOT ELIGIBLE, AND APPLICANTS MUST BE OVER 18 YEARS OLD. DON'T MISS OUT ON THIS CHANCE TO BOOST YOUR BUSINESS!



SMALL BUSINESS GRANTS & LOANS

Friendly Reminder:

The HIVE can
assist with the
following:

- BUSINESS PLANS
- FINANCIAL STATEMENTS
- CREDIT REPAIR MANAGEMENT
- SMALL BUSINESS LOAN APPLICATIONS
- MARKET RESEARCH
- CAPITAL FORMATION

NATIONAL ASSOCIATION FOR THE SMALL BUSINESS INNOVATION SELF-EMPLOYED GROWTH GRANTS

THIS NONPROFIT TRADE ASSOCIATION PROVIDES EDUCATIONAL RESOURCES AND GRANTS FOR SMALL BUSINESSES AND ENTREPRENEURS. TO APPLY FOR A GRANT OF UP TO \$4,000, YOU'LL NEED TO BECOME AN ACTIVE MEMBER OF THE ASSOCIATION, PROVIDE A DETAILED EXPLANATION OF HOW YOU'LL USE THE FUNDS, SHOW HOW THE GRANT WILL SUPPORT YOUR BUSINESS GROWTH AND PROVIDE SUPPORTING DOCUMENTATION.

ACCION OPPORTUNITY FUND

ACCION OPPORTUNITY FUND IS A FINANCIAL SUPPORT SYSTEM FOR SMALL BUSINESSES THAT ADVANCES RACIAL, GENDER, AND ECONOMIC JUSTICE FOR ALL. TAKE A LOOK AT THE SMALL BUSINESS PROGRESS LOAN.

JOBBER GRANTS

JOBBER WANTS TO RECOGNIZE YOUR ACCOMPLISHMENTS AND ACCELERATE YOUR PLANS FOR THE FUTURE, AND HAVE 15 GRANTS WORTH \$10,000 EACH TO AWARD TO EVERY TYPE OF HOME SERVICE PROFESSIONAL. WHETHER YOU'RE JUST STARTING OUT OR YOU'RE AN EXPERIENCED BUSINESS OWNER, YOU'RE INVITED TO APPLY!

RESEARCH PROGRAM

THE SMALL BUSINESS INNOVATION RESEARCH (SBIR) PROGRAM STRENGTHENS OPPORTUNITIES FOR INNOVATIVE SMALL BUSINESSES USING FEDERALLY FUNDED RESEARCH. THE PROGRAM STIMULATES TECHNOLOGICAL INNOVATION, USES SMALL BUSINESSES TO MEET FEDERAL RESEARCH NEEDS, AND ENABLES PARTICIPATION BY SOCIALLY AND ECONOMICALLY DISADVANTAGED BUSINESSES.

GIVING JOY GRANTS

GIVING JOY PROVIDES ONE-TIME MICRO GRANTS OF UP TO \$500 USD TO WOMEN-LED INITIATIVES GLOBALLY. THESE GRANTS OFFER WOMEN ENTREPRENEURS VITAL RESOURCES TO KICKSTART BUSINESSES, ENHANCE SKILLS, SUSTAIN OPERATIONS, OR REFINE IDEAS. DON'T MISS THIS OPPORTUNITY TO EMPOWER AND SUPPORT WOMEN ENTREPRENEURS WORLDWIDE WITH GIVING JOY'S MICRO GRANTS!

VIRGINIA SBDC FUNDING RESOURCES

THE SBDC OFFERS INFORMATION AND RESOURCES ON FEDERAL, STATE AND LOCAL LOAN PROGRAMS, TAX INCENTIVES, AND OTHER FINANCIAL RESOURCES AVAILABLE TO BOTH ESTABLISHED SMALL BUSINESSES AND STARTUPS.

For Women Only

GRANTS & LOANS

CCWC WOMEN OF COLOR ENTREPRENEUR GRANT

THE CORPORATE COUNSEL WOMEN OF COLOR WILL PROVIDE WOMEN OF COLOR ENTREPRENEURS IN THE UNITED STATES WITH FINANCIAL ASSISTANCE IN \$2,500 GRANTS.

JANE M. KLAUSMAN WOMEN IN BUSINESS SCHOLARSHIP

THE JANE M. KLAUSMAN (JMK) WOMEN IN BUSINESS SCHOLARSHIP PROGRAM HELPS WOMEN PURSUE UNDERGRADUATE AND MASTER'S DEGREES IN BUSINESS MANAGEMENT AND OVERCOME GENDER BARRIERS FROM THE CLASSROOM TO THE BOARDROOM.

IFUNDWOMEN UNIVERSAL GRANT

AT IFUNDWOMEN, MEMBERS HAVE ACCESS TO A VARIETY OF GRANTS, FROM OUR MONTHLY PAY-IT-FORWARD CROWDFUNDING GRANT TO THOSE FROM CORPORATE PARTNERS LIKE VISA, UNILEVER, DIAGEO, VISTA, ADIDAS, AMERICAN EXPRESS, AND MORE.

GRANTSFORWOMEN.ORG

GRANTS FOR WOMEN HELPS SMALL BUSINESS OWNERS FIND AND RESEARCH GRANT OPPORTUNITIES. THE GRANTS DIFFER IN SCOPE, REGION, QUALIFYING CRITERIA, AND AMOUNT, BASED ON THE INSTITUTION OFFERING THEM.

BACKSTAGE CAPITAL

BACKSTAGE INVESTS IN STARTUP FOUNDERS WHO IDENTIFY AS A WOMAN, PERSON OF COLOR, AND/OR LGBTQ. THEY BELIEVE THESE FOUNDERS ARE UNDERESTIMATED, AND HAVE THE MOST POTENTIAL FOR UNLOCKING INNOVATION AND CREATING VALUABLE BUSINESSES. TO SUPPORT MORE FOUNDERS, THEY'RE GROWING A GLOBAL COMMUNITY OF LOCAL ACCELERATOR PROGRAMS.

JEANNETTE RANKIN FOUNDATION FOR LOW INCOME WOMEN

A NON-PROFIT ORGANIZATION DEDICATED TO RAISING FUNDS FOR, AND AWARDING GRANTS TO, LOW INCOME WOMEN, AGES 35 AND OLDER. EACH GRANT RECIPIENT HAS A VISION OF HOW A COLLEGE EDUCATION WILL BENEFIT HERSELF, HER FAMILY, AND HER COMMUNITY. MOST RECIPIENTS ARE IN TRULY MEAGER FINANCIAL CIRCUMSTANCES AND MAY HAVE OTHER HARDSHIPS OR DISABILITIES.

FUND HER FUTURE

FUND HER FUTURE, A GRANT PROGRAM FROM BLOCK ADVISORS BY H&R BLOCK, IS OPEN TO WOMEN BUSINESS OWNERS NATIONWIDE. ONE GRAND PRIZE WINNER WILL RECEIVE A \$50,000 GRANT, WHILE FOUR ADDITIONAL SMALL BUSINESSES WILL GET \$12,500 EACH. WINNERS WILL ALSO RECEIVE A YEAR OF FREE SMALL BUSINESS SERVICES, INCLUDING BOOKKEEPING, PAYROLL AND TAX SUPPORT. TO BE ELIGIBLE YOUR BUSINESS MUST BE AT LEAST 51% WOMAN-OWNED.

EMPOWHER GRANTS

FEMALE SMALL-BUSINESS OWNERS WHO ARE AT LEAST 22 YEARS OLD MAY BE ELIGIBLE FOR AN EMPOWHER GRANT FROM BOUNDLESS FUTURE FOUNDATION. YOUR BUSINESS MUST HAVE BEEN ESTABLISHED WITHIN THE LAST THREE YEARS IN ORDER TO BE ELIGIBLE. GRANT FUNDING IS AWARDED AS REIMBURSEMENT OF UP TO \$25,000 FOR BUSINESS-RELATED EXPENSES.


NEW VOICES FUND

NEW VOICES FUND IS A \$100 MILLION FUND CREATED TO EMPOWER WOMEN OF COLOR ENTREPRENEURS TO REACH THEIR FULL POTENTIAL. THIS GROUNDBREAKING INITIATIVE, DESIGNED TO LEVEL THE PLAYING FIELD, PROVIDES WOMEN OF COLOR ENTREPRENEURS WITH UNPRECEDENTED ACCESS, CAPITAL, AND EXPERTISE THEY NEED TO EXCEL.

Available Office Workspace



For additional business resources, visit us at: yesvirginiabeach.com/thehive or contact us at:

 (757) 385-2470

 thehive@vbgov.com



THE
HIVE
Where Businesses Thrive

THRIVE @ THE HIVE

WHAT

The HIVE is offering a workspace at no cost to existing Virginia Beach startups, home-based businesses and military spouse entrepreneurs to help them grow and succeed.

WHO

The space is available to:

- Virginia Beach startups and/or
- Home-based businesses with current business licenses
- Hampton Roads military spouse entrepreneurs

WHEN

The workspace is available for two months (two business days a week).

Members of **Thrive @ The HIVE** have access to:



**PRIVATE
CONFERENCE
ROOMS**



**SECURE HIGH-
SPEED WI-FI**



**FREE EVENTS &
BUSINESS
FORUMS**



**UNLIMITED
FREE PARKING**



**BUSINESS
COUNSELORS**



**ACCESS TO
COMPUTER
TECHNOLOGY**

At The HIVE, You Also Get Access To Our Network of Applicable Organizations

 www.yesvirginiabeach.com/thehive

WHERE

The HIVE is located in the Town Center of Virginia Beach at 140 Independence Blvd, Suite 100.

HOW

To learn more and apply, visit this [page](#). If you are interested in the program but you are not eligible, please check if you qualify for other resources here.